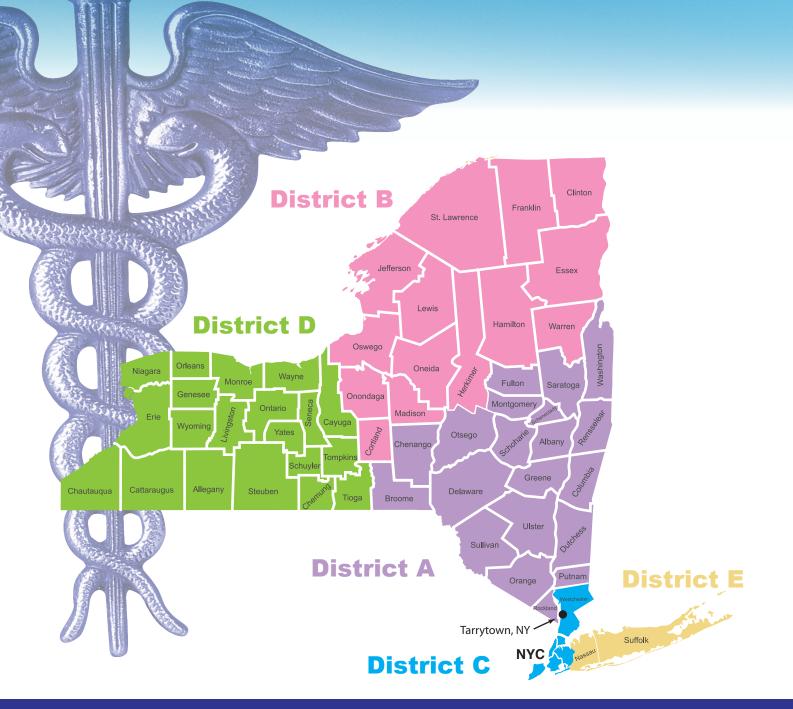
**Prospectus Brochure** 



# 2016 CME Conference



Friday through Sunday, October 7 – 9, 2016 DoubleTree by Hilton Hotel Tarrytown Tarrytown, New York www.nysspa.org



# **Past Supporters**

Abbott

Albany Medical College American College of Clinicians Army National Guard AstraZeneca Auxillium **Bassett Healthcare Boehringer Ingelheim BSN** Medical CM&F Group, Inc. Convatec Covidien **DJO** Recovery Services Eli Lilly & Co. Elsevier **Emergency Medical Associates** Endo Pharmaceuticals **Florajen** Probiotics Genentech Genzyme GlaxoSmithKline Hartford Hospital Health Force Ontario Healthcare Providers Service Organization Human Rights Campaign Foundation Kern, Augustine, Conroy & Schoppmann, P.C. **KOWA** Pharmaceuticals Lincare Merck & Co., Inc. Middlebrook Pharmaceuticals North Shore LIJ Health System NYU Langone NYS Bureau of Narcotic Enforcement NYS DOH Center for Environmental Health NYS Smoker's Quitline Pfizer Inc. Phadia Pharmacy Innovations Physician Assistant Solutions PriCara Procter & Gamble Purdue Pharma **Reckitt Benckiser Roche Pharmaceuticals** Sanofi-aventis Pharmaceuticals St. Jude Medical Stony Brook University Take Shape for Life Takeda Pharmaceuticals **Thieme Publishers** U.S. Air Force Health Professionals U.S. Army USA Medical Services, P.C. ViroPharma



# New York State Society of Physician Assistants NEW YORK STATE SOCIETY OF PHYSICIAN ASSISTANTS

Dear Colleague,

The NYSSPA Executive Board and I welcome you to Tarrytown! We hope that you find the 2016 Fall CME conference informative, applicable and fun! We hope you rekindle old friendships and make some new ones. During your time here, see some of what the Hudson Valley has to offer and enjoy dinner at one of the many area restaurants. Minutes to NYC and all that has to offer, we hope you find the conference convenient to all you might enjoy!

The annual meeting is packed with educational activities including evidenced-based clinical courses, workshops, and legislative updates. This year we will have self-assessment CME, Performance Improvement CME, and board review sessions. New this year we will have an interactive play on Friday evening which will allow the audience to discuss important topics such as burnout, team-based communication, and issues that impact patient care. Our exhibitors are an indispensable component of the cutting-edge science and information made available at this conference. If your focus is engaging Physician Assistants, who are the number on Masters Degree listed by Forbes and one of the top 10 growth professions as listed by The US Bureau of Labor Statistics, you cannot miss this meeting.

Finally, keep in mind that NYSSPA is a twenty-four hour seven day a week organization, entirely devoted to ensuring professional advancement for you. We provide a resource to assist you in doing your job and advancing your career. Take a moment to talk with board members about your concerns, learn more about utilization, regulation, reimbursement, contracting, or any issues you may have in your practice setting. Get involved, there are many opportunities to lend your talents to the organization or to develop new skills.

Thank you for being a part of the 2016 conference and your continued support of NYSSPA!

Best Regards,

Mary Aprila

Mary Springston, MPAS, PA-C President-Elect

### PARTICIPATION AT THE NYSSPA FALL CME CONFERENCE GETS YOU:

- Targeted branding & advertising opportunities to decision-making PAs throughout New York State
- Unique recognition on the web and on the NYSSPA mobile app
- Recruitment and special event promotion through the NYSSPA website and email listserv

# SPONSORSHIP AND EXHIBIT INFO

# **SPONSORSHIP PACKAGES:**

#### Presidential Sponsorship: \$5,000

Benefits: Exhibit Booth

Advertisement on the NYSSPA mobile app

Half page advertisement in two issues of NYSSPA News (published quarterly) Two targeted eblast messages sent through the NYSSPA listserv; population and practice segmentation available

- Logo and hyperlink posted on supporter section of www.nysspa.org
- Two time use of the NYSSPA membership mailing list

#### Empire Engagement: \$3,500

Benefits: Exhibit booth

Advertisement on the NYSSPA mobile app One targeted eblast message sent through the NYSSPA listserv; population and practice segmentation available Logo and hyperlink posted on supporter section of www.nysspa.org One time use of the NYSSPA membership mailing list

#### Conference Colleague: \$2,550

 Benefits:
 Exhibit booth

 Advertisement on the NYSSPA mobile app

 Logo and hyperlink posted on supporter section of www.nysspa.org

# **BOOTH SPACE RATES**

All booths are sold in 8' x 10' increments.

Exhibitors must be paid in full prior to receiving confirmation of booth space.

Commercial Exhibit Rate: Non-Profit Exhibit Rate: Publisher Rate: Friday Only \$1,000.00 per space \$500.00 per space \$500.00 per space Friday & Saturday \$1,500.00 per space \$750.00 per space \$750.00 per space

# REGISTRATION

• All exhibitor personnel must register.

- Four (4) exhibitor registrations per 8' x 10' booth are provided without charge.
- Additional booth personnel may register at a fee of \$100.00 each.
- Exhibitor badges entitle admission to the exhibit hall only.

# HOUSING

The host hotel for the NYSSPA 2016 CME conference is the DoubleTree by Hilton Hotel Tarrytown located at 455 South Broadway, Tarrytown, NY 10591. NYSSPA has secured a special group rate of \$165 per night, single/double occupancy, plus tax. This rate will be available until Wednesday, September 14, 2016, or until the block is full, whichever comes first. Please be sure to secure your reservation as early as possible to guarantee rate, availability and your preferred room type. Please use the hotel's reservation site to book your reservation and secure the discounted NYSSPA rate. You can find the link to the hotel's reservation site by visiting the NYSSPA conference page. You can also call 917-631-5700 , please reference the group code "SPA" to reserve a room at the discounted rate.

#### **EXHIBIT SCHEDULE** (subject to change)

#### **EXHIBIT SET-UP**

**THURSDAY, OCTOBER 6, 2016** 7:00 pm – 9:00 pm

**FRIDAY, OCTOBER 7, 2016** 6:30 am – 7:30 am

# **EXHIBIT HOURS**

#### **EXHIBIT HALL OPEN**

FRIDAY, OCTOBER 7, 2016 8:00 am – 5:00 pm

**SATURDAY, OCTOBER 8, 2016** 8:00 am – 12:30 pm

# **EXHIBITOR BREAK-DOWN**

FRIDAY, OCTOBER 7, 2016 5:00 pm – 7:00 pm

**SATURDAY, OCTOBER 8, 2016** 12:00 pm – 2:00 pm



# ADVERTISING, A LA CARTE, AND SPECIAL EVENT OPPORTUNITIES

# NYSSPA is offering new and exciting opportunities to give you more exposure to conference attendees. Target your marketing dollars by selecting an option below.

# ALA CARTE MARKETING OPPORTUNITIES

# 

# 

Your company can place an invitation to come to your booth (limit 15 words) on the Exhibit Questionnaire provided to all conference attendees to be completed and submitted for a giveaway.

# Maximize your support of the NYSSPA conference and your exposure to conference attendees by adding your company name to a special conference activity. Please check the special activities and amenities your company will support.

# SPECIAL ACTIVITIES AND AMENITIES

Lecture Supporter
Take the opportunity to support a one hour CME Learner-Listener Session. Your support will be recognized with prominent signage
and recognition at the Session and on the NYSSPA mobile ann

# SAVE THE DATE NYSSPA 2017 CME Conference

October 13 – 15 DoubleTree by Hilton Hotel Tarrytown Tarrytown, NY



Photos © Thinkstock | iStockPhoto



#### **EXHIBITOR TERMS AND CONDITIONS**

**SHOW MANAGEMENT** is NYSSPA, 174 S. New York Avenue, POB 606, Oceanville, NJ 08231. Convention Center or Hotel Facility is printed on the Exhibitor Prospectus front cover. **ELIGIBLE EXHIBITS:** SHOW MANAGEMENT reserves the right to determine the eligibility of any Company or Product to exhibit in the Show and further reserves the right to reject any application and/or limit space assigned to any one Company.

**INSTALLATION, SHOW AND DISMANTLEMENT:** Exhibitor agrees to comply with assigned installation, show and dismantle days and hours as outlined in the Exhibitor Prospectus. Exhibits may not be removed from the Facility until final closing of the show unless special permission is obtained in writing in advance from SHOW MANAGEMENT. Exhibits must be removed from the hotel/facility when specified in the Exhibitor Prospectus. Any displays or materials left in booths, without instructions will be discarded.

**CANCELLATION, WITHDRAWAL OR REDUCTIONS IN SPACE:** Cancellation or reductions in space and refund is subject to the following conditions: Exhibitors shall give written notice of cancellation. If written notice is received more than 90 days prior to show opening, total money less a 50% cancellation fee will be refunded to Exhibitor; no refunds will be allowed for any cancellation less than 90 days prior to the opening of the Show and SHOW MANAGEMENT reserves the right to re-sell space.

#### SPACE ASSIGNMENTS AND SUBLEASE

Booth assignments will be made according to the procedures outlined on the contract for space. Exhibitors may not sublease the booth or any equipment provided by SHOW MANAGEMENT, nor shall Exhibitor assign this lease in whole or in part without written approval by SHOW MANAGEMENT in advance of the trade show.

**RELOCATION OF EXHIBITS:** SHOW MANAGEMENT reserves the right to alter the official floor plan, and/or re-assign any Exhibitor's location as deemed advisable. SHOW MANAGEMENT further reserves the right to make such changes, amendments and additions to these terms and conditions and such further regulations as it considers necessary for the good of the Show.

LIMITATION OF EXHIBITS: SHOW MANAGEMENT reserves the right to stop or remove from the Show any Exhibitor, or his representative, performing an act or practice which in the opinion of SHOW MANAGEMENT is objectionable or detracts from the dignity of the Show or is unethical to the business purpose of the Show. SHOW MANAGEMENT reserves the right to refuse admittance of exhibits or materials to the Show until all dues and fees owed are paid in full. No Exhibitor shall hold any social event, hospitality suite, meeting or demonstration to which attendees are invited that are in conflict with the official Show schedule. In addition, ANY such activities may not take place outside the official Show schedule without the express written permission of the Convening Organization(s).

**MUSIC, AUDIO EFFECTS, PHOTOGRAPHY and VIDEOTAPING:** Music and audio-visual devices with sound are permitted only in those locations designed by SHOW MANAGE-MENT and at such decibel intensity as not to interfere with the activities of other exhibitors. Photography and video taping other than by official SHOW MANAGEMENT photographers is not permitted within the exhibit hall. Only the exhibitor may grant permission to have its exhibit and/or products photographed.

**COPYRIGHT LAW:** No copyrighted music may be played or sung in the exhibition area in any fashion (including, nor limited to, background music on video or audio presentations) without obtaining appropriate licensing. The exhibitor shall indemnify SHOW MANAGE-MENT, the Convening Organization(s) and the facility, their officers, directors, employees, and agents and save them free and harmless from any and all liability whatsoever, for any infringement of or other violation arising out of the use of copyrighted music.

**SECURITY:** Although security service will be furnished, SHOW MANAGEMENT can not and will not be responsible for damage to, loss and/or theft of property belonging to any exhibitor, its agents, employees, business invitees, visitors or guests. Each exhibitor must carry their own insurance.

APPLICABLE LAWS: This contract shall be governed by the laws of the State of Pennsylvania. Exhibitor agrees to abide by all federal (including but not limited to FDA), state, and city laws, ordinances, and regulations concerning fire safety, health, environment, public safety and hazardous materials and all regulations and restrictions imposed by the Facility. All displays and decorations must be fireproof.

**LIMITATION OF LIABILITY:** The Exhibitor agrees to make no claim for any reason whatsoever against: SHOW MANAGEMENT, the Convening Organizations, their officers, directors, employees, agents and authorized representatives, the facility/hotel, Official General Service Contractor, for any of the following:

- loss, theft,damage to goods, or injury to himself, his employees, or attendees while in the exhibition area, nor any consequential damage to his business for failure to provide space for the exhibit or for the failure to hold the event as scheduled. The Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and save harmless all parties from claims, losses, damages to persons or property, governmental charges for fines and attorney's fees related to the use of the exhibition premises or part thereof. In addition, Exhibitor acknowledges that neither SHOW MANAGEMENT nor the Convening Organization(s) maintain insurance covering Exhibitor's property and that it is the sole responsibility of Exhibitor to obtain business interruption and property insurance covering such losses by Exhibitor.
- THE ABOVE-CITED REGULATIONS as well as all conditions stated in the Exhibitor Prospectus and exhibit application become a part of the contract between the Exhibitor and the Convening Organization(s).

**INSURANCE:** All property of the Exhibitor is understood to remain under its custody and control in transit to and from or within confines of the Facility. SHOW MANAGEMENT does not maintain insurance covering Exhibitor's property. Exhibitor shall carry Comprehensive General Liability coverage including premises, operations and contractual liability coverage of at least \$1,000,000 for Personal Injury Liability and \$500,000 for Property, Worker's Compensation with Employer's Liability with applicable statutory coverage. Certificates shall be furnished upon request.

**FORCE MAJEURE:** In the event the Facility or any part of the exhibit area thereof becomes unavailable, whether for the entire event or a portion of the event, as a result of fire, flood, tempest, inclement weather or other such cause, or as a result of governmental intervention, malicious damage, acts of war, strike, lock-out, labor dispute, riot, or other cause or agency over which SHOW MANAGEMENT has no control or should SHOW MANAGEMENT decide, because of such cause, that it is necessary to cancel, postpone or re-site the exposition or reduce the move-in or installation time, show time or move-out time,SHOW MANAGEMENT shall not be liable to indemnify or reimburse exhibitor in respect to any damages or loss, direct or indirect, arising as a result thereof.

**TERMINATION OF RIGHT TO EXHIBIT:** SHOW MANAGEMENT reserves the right to terminate without notice an exhibitor's right to exhibit if an exhibitor or any of their representatives fail to observe the conditions of this contract, or in the opinion of SHOW MANAGEMENT, or they conduct themselves in an unethical or unprofessional manner. Such exhibitors will be dismissed without refund.

**ADDENDUM:** SHOW MANAGEMENT reserves the right to make changes, amendments, and additions to these rules as considered advisable for the proper conduct of the exposition, with the provision that all exhibitors will be notified of such changes.

#### **EXHIBITOR RULES AND REGULATIONS**

**BOOTH CONSTRUCTION & SHOW SERVICES:** Standard booths are limited to 8 foot high background drapes and 3 foot high side drapes. Maximum height of exhibit is 8 feet and may extend only one-half of the booth depth from the back wall. Height in the front half of the exhibit space cannot exceed 4 feet. Booths shall not obstruct other exhibitors or aisles. Booth carpeting (if facility is not carpeted), decorations, furniture, signs and electrical connections are available to the Exhibitor through the Official General Service Contractor, who will bill the Exhibitor directly. SHOW MANAGEMENT is not responsible for any service provided by independent contractors. SHOW MANAGEMENT reserves the right to finish and decorate any unfinished partitions, walls or backs of signs that are exposed to the public and to charge the cost to the Exhibitor. Peninsula Booths are not permitted.

**BOUNDARIES:** All parts of all exhibits must be exhibited within Exhibitor's assigned space boundaries. Aisle space is under the control of SHOW MANAGEMENT.

**GENERAL SHOW POLICIES:** Noisy or offensive exhibits are prohibited. Distribution of literature or samples must be related to exhibit and distribution limited to within Exhibitor's space. Canvassing the exhibit hall is strictly prohibited. No food or beverages may be distributed from Exhibitor's space without the pre-show approval of SHOW MANAGE-MENT. The Exhibitor may not display signs that are not professionally prepared or that in the opinion of the Show Manager detracts from the appearance of the Show in any manner whatsoever. SHOW MANAGEMENT shall have sole control over all admission policies at all times.

#### CONFERENCE ACTIVITY APPROVAL

"Any conference activity or demonstration planned before, during or after the meeting by vendors (including but not limited to exhibitors, sponsors) that involve conference invitees, meeting attendees, delegates, officers must be approved by the (Association). Generally such activities may not take place without pre-approval to maintain the educational integrity of the conference or meeting. Certain activities, once approved may warrant premium charges. "

**USE OF DISPLAY SPACE:** A representative of the exhibiting company must be present at the booth(s) at all times during the posted exhibit hours. With the exception of book publishers, the sale of merchandise or equipment of any kind is prohibited in the exhibit hall. The use of the Convening Organization(s) logo on displays, signs, giveaways, promotional literature or other material is strictly prohibited. In addition, the use of the acronym of the Convening Organization must not be used on pre, at-show and/or post show promotional material unless specific written permission is granted. Use of any Convener, Sponsor or other logos is strictly prohibited unless permission is granted directly from those organizations in writing. Signs or other articles are prohibited from being fastened to the walls, pillars or electrical fixtures. The use of thurbacks, tape, nails, screws, bolts or any other tool or material which could mar the floor or walls is prohibited. Drip pans must be used under all equipment where there is a possibility of leakage. No helium filled balloons or adhesive backed stickers may be used or given out by exhibitors.

**FDA APPROVAL/CLEARANCE:** If an exhibitor intends to display, introduce or feature an article whose pre-market approval or clearance is pending from the US Food & Drug Administration, the exhibitor's materials, and the exhibitor's personnel must disclose that such article has not received final FDA approval/clearance and clearly conveyed the status of such article consistent with such laws, rules and regulations administrated by the FDA. The exhibit and any associated materials also must adequately and completely disclose that the article is not currently available for sale or commercial distribution in the US. Exhibitors shall indemnify and hold harmless SHOW MANAGEMENT and the Convening Organization(s) from and against any and all costs, fees, expenses, penalties, damages and claims arising from exhibitor's failure to comply with all laws, rules and regulations (including those of FDA) applicable to such article (including any law, rule or regulation governing the display, introduction, or advertising of such article prior to final FDA approval/clearance).

**EXHIBIT HALL BADGES:** All exhibitor personnel must be registered. Instructions for this process will be provided to exhibitor when confirmation of booth assignment is made.

**UNION LABOR:** Exhibitors are required to observe all union contracts in effect among SHOW MANAGEMENT, official contractors, facilities and various labor organizations represented. Any labor required for installation or dismantle, decoration or use of equipment must be ordered through the general service contractor. Tipping is strictly forbidden for any personnel providing any services.

#### APPLICATION/CONTRACT FOR EXHIBIT SPACE



New York State Society of Physician Assistants

# DOUBLETREE BY HILTON HOTEL TARRYTOWN - TARRYTOWN, NY

# **OCTOBER 7 – 9, 2016**

Rules and regulations for exhibitors included in the prospectus are an integral part of this contract. It is understood by the undersigned that the New York State Society of Physician Assistants rules and regulations for the DoubleTree by Hilton Hotel Tarrytown govern all exhibit activities.

**1.** Please reserve exhibit space for the company listed below at the NYSSPA 2016 CME Conference to be held at the DoubleTree by Hilton Hotel Tarrytown. This application becomes valid only after being signed by Exhibitor and a confirmation of space has been issued with a receipt of deposit acknowledged by Exhibit Management.

EXHIBITING COMPANY NAME		
ADDRESS		
ADDRESS		
CITY	STATE	ZIP
PHONE	FAX	(please provide area code)
WEBSITE ADDRESS		
CONTACT PERSON		
E-MAIL		
EXHIBIT BADGE INFO		
#1		
#2		
#3		
#4		

# **2. BOOTH PRICING:**

	Friday Only	Friday & Saturday
For each Commercial space	\$1000.00	\$1500.00
For each Non-Profit space	\$500.00	\$750.00
For each Publisher space	\$500.00	\$750.00

No booths will be assigned without the **required 50% deposit**, **paid by check or credit card**. Each exhibit space will be furnished with a 6' draped table, 2 chairs, wastebasket, and ID sign. Each space will also be provided with four Exhibit Hall Only badges. Additional Exhibit Hall Only badges may be purchased for \$100.00 each.

#### 3. DEPOSIT/PAYMENT

Important: A deposit of 50% of the total booth price for each booth requested must accompany this form. The balance must be paid **before Friday, September 9, 2016**. Any request for space received after Friday, September 9, 2016 must be accompanied by full payment.

**4.** To further promote your company as an Exhibitor, check one box below that best represents your company's products/services:

□ Other

Business Management

- Medical Equipment
  Pharmaceuticals
- Medical Information
- Medical Practice

Cancellation Policy No refunds unless space is resold.

#### 5. SPONSORSHIP PACKAGE/PRICING :

(Sponsorships must be paid in full)

Presidential Sponsorship	□ \$5,000	
Empire Engagement	\$3,500	
Conference Colleague	\$2,550	
Special Event (please list): or A La Carte Options		\$
or A La Carte Options		⊅

# 6. PLEASE MAKE CHECKS PAYABLE IN U.S. FUNDS, DRAWN ON A U.S. BANK TO:

#### New York State Society of Physician Assistants NYSSPA 2016 CME Conference

And forward to: NYSSPA 174 S. New York Avenue, POB 606 Oceanville, NJ 08231

#### For Credit Card Payment:

Uvisa MasterCard American Express

Account No			
Exp. Date:	_/	Security Code	
Amount \$			
A stable states of Char			

Authorized Signature \_\_\_\_

**7.** Please note for credit card payments: Your signature on this form allows NYSSPA to retain your credit card number in the file for an automatic debit in the amount of the balance due on Friday, Sept. 23, 2016. If you do not want this credit card to be charged, your check for the balance due must be received before Friday, Sept. 23, 2016.

8. Signed and accepted by AUTHORIZED AGENT of Exhibitor:

Date \_\_\_\_

Accepted by / Exhibit Management:

Date \_\_

 9. Please address all communications regarding exhibits to: NYSSPA 174 S. New York Avenue, POB 606 Oceanville, NJ 08231 TEL: 877-769-7PAC

EMAIL: meetings@nysspa.org

www.nysspa.org